Table 14.6 Randomized block design data

		Treatments				
		100% Commission	**100% Salary**	**Mixed**	**Block totals**	**Block means**
	Salesperson 1	121	99	146	366	122
	Salesperson 2	148	87	98	333	111
Blocks	Salesperson 3	228	101	247	576	192
	Salesperson 4	87	89	121	297	99
	Salesperson 5	75	96	63	234	78
Treatment totals		659	472	675	1806	
Treatment means		131.8	94.4	135	361.2	
Grand mean						120.4